

DJSC, LLC

Business Capabilities

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Company Overview

Established in 2010, <u>DJSC, LLC</u> has been a core strategic vision and implementation partner for several mid to large-scale opportunities in the private and public sectors. Our team of professional consultants has delivered on the execution of time and budget-sensitive engagements that have allowed our partners and clients to achieve their goals and reach new heights in effectiveness and quality project delivery.

<u>DJSC, LLC</u> is a leader in engagement and portfolio management, and a "go-to" partner for project execution and delivery. Our specialization is in coordination, predictable consistency, and synergy. Without each of these components, engagements can find themselves quickly behind on their schedules, leading to cost overruns and delays in implementing critical strategic efforts.

Our team relies on complete transparency in our partnerships and client relationships. No challenge can be effectively managed if these core values are not maintained. Of course, obstacles are inevitable in even the most carefully planned initiative. Still, with an honest and driven group of professionals leading you through those occasions, there is little that cannot be overcome with careful consideration and execution.

<u>DJSC, LLC</u> relies on our core values and thoughtful, strategic execution to deliver consistent results in each of our engagements, regardless of the size, scope, or industry.

We look forward to engaging with you on your most difficult challenges and celebrating with you in your successes.





Client Engagement & Delivery

Engagement Management

DJSC, LLC works with other system integrators who have a need for expert management of their current client implementations. Through our oversight and management techniques, we have successfully turned multiple enterprise project failures into engagements delivered on time and within the client's budget.

Our team of professional problem solvers is deployed to assess the issues that may be delaying the project or causing less-than-adequate customer satisfaction. Once discovered, we implement several proven components that increase transparency in the delivery, as well as develop client-specific solutions for corrective action.

After implementation, DJSC stays engaged to ensure that the project does not waiver from a productive, transparent, and focused delivery of the client's requirements.

Program & Project Management

DJSC, LLC is frequently engaged to execute program and project management services on large scale projects to prevent some of the mistakes and pitfalls that other delivery agencies may have experienced in their own execution. Our set of processes and procedures initiate and maintain the transparency needed in most project to keep the focus where it ultimately needs to be; client satisfaction and delivery.

Our team of managers and analysts work with the architects, developers, and testing teams to implement full traceability of requirements from the start to finish, design to delivery. All data is always visible to client stakeholders to develop the client's confidence in the delivery.

Delivery Execution

DJSC, LLC occasionally has taken on full project delivery alone. Due to the size of the company and the strengths of our team, we do not typically target large enterprise-size projects alone. However, in certain circumstances, our team can deliver small to medium size projects as a solo actor.

If clients have an established platform that needs to be expanded or they can do large integrations in an iterative, or agile, methodology, our team can support and deliver as a solo actor.

We have established agile practices that will deliver a methodical approach to deliver components of the overall solution to market so that benefit realization is early and often.



Platform Deployment & Integration

Salesforce Administration & Implementation

DJSC, LLC is a "newer" company within the Salesforce space but has already started to develop a reputation as a consistent quality provider for strategic management and solution architecture of the platform. Our implementations and continued development projects have led to the resurrection of projects that were previously thought too difficult or complex to implement.

Key partnerships with more experienced Salesforce implementation providers have allowed us to develop our own best practices and improve upon our expertise in the platform. We are committed to developing a specialized practice to focus on the growing needs of our clients, and to expand beyond our current portfolio to bring our same success in implementing other platforms to this community.

While we are constantly expanding, our current services focus on Administration, Configuration, Analysis, Solution Architecture, and Delivery Management.

Accela Civic Platform Administration & Implementation

DJSC, LLC has a long-proven history of successfully delivering complex enterprise solutions via the Accela Civic Platform. Through thoughtful collaboration and proactive, ongoing engagement, DJSC gains a comprehensive insight into an organization's business model to develop unique business solutions.

Practicing a "Transparency First, One Team" philosophy ensures viable partnerships through effective communication strategies that provide stakeholders with clarity and confidence throughout the project lifecycle until final delivery. With industry knowledge and experience in the land management, licensing, and permitting sectors, DJSC develops strategies to build, streamline, innovate, and deploy seamlessly integrate modern solutions. We offer our services through our Implementation Vendor management program or through being your complete end-to-end Implementation Vendor directly.

Atlassian Jira Administration & Implementation

DJSC, LLC has been implementing and administering Jira implementations for as long as the company has been in existence. Our ability to customize things such as requirements traceability, document/contract approval, and service deskrelated workflows has allowed our implementation of other solutions to have the transparency, reportability, and success that we've experienced thus far.

Our team recommends this tool as a staple in our offerings on all client engagement projects. The platform's ability to interface directly with Salesforce and its quick customization to meet other client needs make it a vital part of our philosophy.

We can provide our own instance of Jira as a management tool or are able to implement a new instance for those clients who prefer to have more control over their data and ticketing systems. Once implemented, our team can help tailor the implementation to meet your organization's needs.





Process Reengineering

DJSC, LLC realizes that over time, with the expansion of standard business processes, companies can begin to see the efficiency wane. This is common throughout the industries that we work in, and we have shown success in the evaluation and streamlining of "stale" business processes that may have been slowed down through "adding-on" instead of looking at the entire process when implementing new logic.

Our team can work with you to document existing processes, understand where logic may be outdated, reengineer the workflows, and revitalize processes to their peak efficiency.

Strategic Road Mapping for Product Revitalization

DJSC, LLC works with our new and existing clients to makes sure that their systems are ready and able to transition to new versions. Many times, clients do not have the capacity to keep up with product updates as their technology teams are supporting various products requests.

Our team provides the analysis of system components against upcoming release notes and prepares a list of updates to be made for the transition to go smoothly. If execution of the updates is needed, our technical staff can support those tasks as well to limit impact to business-asusual operations.

Vendor & Product Evaluation

DJSC, LLC assists our clients in vendor and product evaluation when they need a trusted, experienced set of eyes when making decisions regarding implementation vendors and new software.

Our team frequently provides this consultation to clients who are looking to add on functionality or other integrations into the platforms that we implement, but we are also available to provide these services as an independent review.



The DJSC team looks forward to partnering with you on your next engagement. Contact <u>Donald Schier</u> with any questions or for more information.

