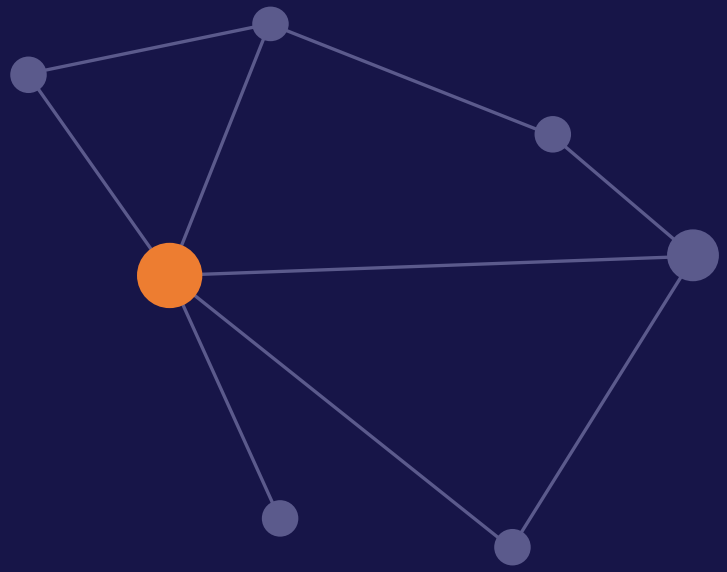
BUSINESS TECHNOLOGY REIMAGINED



DJSC, LLC

Business Capabilities

Turning strategy and technology into dependable outcomes.

Program leadership & recovery · Platform delivery · Managed services · AI-enabled solutions

West Orange, NJ | Durham, NC | Wheeling, WV | Atlanta, GA | Carriacou, Grenada

WHO WE ARE

Company Overview

DJSC, LLC helps organizations turn strategy and technology into dependable outcomes. Founded in 2010, building on consulting work dating to 2002, we lead, stabilize, and deliver complex transformation programs for government, financial services, and enterprise clients.

We are brought in when the stakes are high: a modernization that must land on schedule, a program that has lost momentum or stakeholder confidence, or a regulatory deadline that cannot move. Our approach is the same in every industry: clear governance, full transparency, and disciplined execution.

Our leadership brings 25+ years across Big 4 consulting, global financial services, and systems integration, with experience spanning multi-million-dollar platform implementations, program recoveries, and regulatory and audit-readiness work.

We work as a prime, a teaming partner to integrators and platform vendors, or an independent advisor, whichever best serves the outcome.

We look forward to taking on your most difficult challenges and celebrating your successes.



Donald Schier
Founder & President

AT A GLANCE

2002
Consulting roots

2010
DJSC founded

25+
Years of leadership experience

5
Offices, U.S. & Caribbean

How we work
Prime · Teaming partner · Independent advisor

ENGAGEMENT MODELS

How We Engage

01 Program Leadership & Recovery

- Lead programs that have stalled, overrun budget, or lost stakeholder confidence
- Rapid root-cause assessment across scope, schedule, vendors, and governance
- Corrective plan with transparent reporting to executives and boards
- Stay engaged through delivery to keep the program on track

02 Program & Project Management

- Program and project management for large, multi-stakeholder initiatives
- End-to-end requirements traceability, from design to delivery
- Shared, real-time visibility into status, risks, and decisions
- Oversight and teaming support for integrators and platform vendors

03 Delivery & Managed Services

- Direct delivery of small to mid-size projects and platform expansions
- Agile, iterative releases so benefits arrive early and often
- Fixed-cost, fixed-hours managed application services after go-live
- Three service lanes: Run (support), Improve (enhancements), Advise (strategy)

PLATFORM EXPERTISE

Platform Deployment & Integration

01 Salesforce

- Administration, configuration, analysis, and solution architecture
- Recovery of implementations previously considered too complex to deliver
- Delivery management alongside experienced implementation partners
- Integration with Jira and other enterprise systems

02 Accela Civic Platform

- Long track record delivering licensing, permitting, and inspections solutions
- Implementations, upgrades, conversions, and managed support for state, county, and municipal agencies
- Implementation vendor oversight or end-to-end delivery
- "Transparency First, One Team" approach through final delivery

03 Atlassian Jira & Jira Service Management

- Jira administration and implementation since DJSC's founding
- Service desks with request types, SLAs, routing, and automation
- Requirements traceability, document/contract approval, and service workflows
- Hosted DJSC instance or a client-owned instance tailored to your teams

ENGINEERING & DATA

Custom Development & Integration

01 Custom Development

- Purpose-built applications where off-the-shelf tools fall short
- Custom intake forms and portals connected to platform APIs
- UI/UX design focused on the people who use the system every day
- Built to client standards and handed over with full documentation

02 Integration & Data

- System-to-system integrations across platforms and network boundaries
- Data migration strategy, mapping, and conversion from legacy systems
- Data architecture and correlation for reporting and analytics
- Workflow automation between operational and financial systems

03 Security & Controls

- Secure design for systems that exchange data beyond the application boundary
- Identity and access management architecture at enterprise scale
- Controls documentation and audit readiness (e.g., Sarbanes-Oxley)
- Implementation readiness, UAT, and security reviews before go-live

INTELLIGENT AUTOMATION

AI-Enabled Solutions

01 AI Agents for Delivery

- Project-analysis agent that turns RFPs and scope into rollout strategies and work plans
- Faster proposal, planning, and status work with human review at every step
- Requirements and fit-gap analysis accelerated with AI

02 Business Automation Agents

- Grant agent that finds, scores, and drafts funding applications
- Automated marketing engine for research, drafting, and scheduling
- Approval gates keep people in control of every external action

IN DEVELOPMENT

03 AI for Public Services

- Permit intake triage copilot for licensing and permitting agencies
- Fit-Gap Engine to test software fit before purchase
- Executable permitting codes that turn regulations into checkable rules

ADVISORY

Strategic Planning

01 Process Reengineering

- Document current processes and pinpoint outdated logic
- Streamline workflows built up through years of add-ons
- Redesign the process before automating it

02 Roadmapping & Upgrade Readiness

- Analyze system components against upcoming releases
- Prioritized upgrade plan that limits disruption to daily operations
- Technical staff available to execute the changes

03 Vendor & Product Evaluation

- Independent review of implementation vendors and software
- Structured scoring criteria and fit-gap analysis before you buy
- Part of an engagement or a standalone review

GETTING STARTED

Ways to Start

2–4 WEEKS

01 Transformation Readiness Assessment

- Readiness review before a major modernization or launch
- Governance, requirements, data, vendor, and organizational readiness
- **Outcome:** prioritized risks and a readiness roadmap

2 WEEKS

02 Program Health Check

- Independent review of an in-flight program
- Scope, schedule, budget, vendor performance, and stakeholder alignment
- **Outcome:** executive briefing with corrective actions

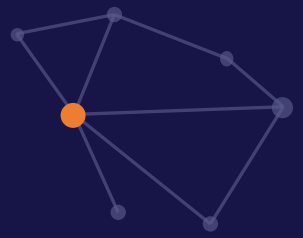
MONTHLY

03 Delivery Leadership Retainer

- Ongoing senior delivery leadership for an active program
- Governance, executive reporting, vendor management, and risk oversight
- Scales up or down as the program matures

PROVEN WHERE IT MATTERS

Selected Results



01 Program Recovery

- Large Texas city: recovered and delivered a $30M+ permitting platform replacement
- Major Southeast city fire department: system implementation recovery
- International security organization: Salesforce implementation recovery

02 Enterprise Implementation

- Two Northeast states: statewide licensing and permitting platforms
- Five county and regional health agencies: environmental health system conversions
- National education organization: data architecture and correlation

03 Security, Data & Compliance

- Large municipal public-safety agency: identity management for 50,000+ users
- County health department: service desk with SLAs and API-connected intake

WHO WE SERVE

Clients & Partners

GOVERNMENT & PUBLIC SECTOR

ENTERPRISE, FINANCIAL SERVICES & NONPROFIT

PLATFORM & DELIVERY PARTNERS

Logos are trademarks of their respective owners and are shown to identify past and current engagements.

Let’s talk about your next transformation.

Donald Schier

Founder & President, DJSC, LLC

donald.j.schier@djsc.net | 917-703-9010

Explore DJSC’s Transformation Advisory

www.djsc.net

info@djsc.net | 973-922-DJSC